

A SUBSTITUTE RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE THE FOLLOWING AIRPORT CONCESSION LEASE AGREEMENTS: (1) FC-6007000034; RETAIL PACKAGE #1 WITH AREAS ARM ATLANTA JV; (2) FC-6007000035; RETAIL PACKAGE #2 WITH HMS HOST-SHELLIS-TRANS AIR JV; (3) FC-6007000036; RETAIL PACKAGE #3 WITH PARADIES-ATLANTA, LLC; (4) FC-6007000037; RETAIL PACKAGE #4 WITH HMS HOST-SHELLIS-TRANS AIR JV; (5) FC-6007000038; RETAIL PACKAGE #5 WITH AREAS ARM ATLANTA JV; (6) FC-6007000039; RETAIL PACKAGE #6 WITH PARADIES-ATLANTA, LLC; (7) FC-6007000040; RETAIL PACKAGE #7 WITH PARADIES-ATLANTA, LLC; (8) FC-6007000041; RETAIL PACKAGE #8 WITH L'OCCITANE AIRPORT VENTURES, LLC; (9) FC-6007000042; RETAIL PACKAGE #9 WITH AREAS ARM ATLANTA JV; (10) FC-6007000043; RETAIL PACKAGE WITH AREAS ARM ATLANTA JV #10; and (11) FC-6007000044; RETAIL PACKAGE #11 WITH AREAS ARM ATLANTA JV, ON BEHALF OF THE DEPARTMENT OF AVIATION FOR VARIOUS CONCESSION SERVICES AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta (the "City") owns and operates Hartsfield-Jackson Atlanta International Airport; and

WHEREAS, the City solicited proposals for certain retail concessions, on behalf of the Department of Aviation, for qualified concessionaires to provide retail concessions services at the Airport on Courses T, A, B, C, D and in the Atrium; and

WHEREAS, twenty-six proponents submitted proposals in response to the solicitation; and

WHEREAS, the proposals were reviewed and evaluated and the Aviation General Manager and the Chief Procurement Officer have recommended that Concession Retail Agreements be awarded as follows:

1. FC- 6007000034; Retail Package #1-Areas ARM Atlanta JV;
2. FC- 6007000035; Retail Package #2-HMS Host-Shellis-Trans Air JV;
3. FC- 6007000036; Retail Package #3-Paradies-Atlanta, LLC;
4. FC- 6007000037; Retail Package #4-HMS Host-Shellis-Trans Air JV;
5. FC- 6007000038; Retail Package #5-Areas ARM Atlanta JV;
6. FC- 6007000039; Retail Package #6-Paradies-Atlanta, LLC;
7. FC- 6007000040; Retail Package #7- Paradies-Atlanta, LLC;
8. FC- 6007000041; Retail Package #8-L'Occitane Airport Ventures, LLC;
9. FC- 6007000042; Retail Package #9-Areas ARM Atlanta JV;
10. FC- 6007000043; Retail Package #10-Areas ARM Atlanta JV; and
11. FC- 6007000044; Retail Package #11-Areas ARM Atlanta JV.

WHEREAS, the City has determined that it is desirable and in its best interest to make such recommended awards.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, that the Mayor is authorized to execute the following Concession Retail Agreements:

1. FC- 6007000034; Retail Package #1-Areas ARM Atlanta JV;
2. FC- 6007000035; Retail Package #2-HMS Host-Shellis-Trans Air JV;
3. FC- 6007000036; Retail Package #3-Paradies-Atlanta, LLC;
4. FC- 6007000037; Retail Package #4-HMS Host-Shellis-Trans Air JV;
5. FC- 6007000038; Retail Package #5-Areas ARM Atlanta JV;
6. FC- 6007000039; Retail Package #6-Paradies-Atlanta, LLC;
7. FC- 6007000040; Retail Package #7- Paradies-Atlanta, LLC;
8. FC- 6007000041; Retail Package #8-L'Occitane Airport Ventures, LLC;
9. FC- 6007000042; Retail Package #9-Areas ARM Atlanta JV;
10. FC- 6007000043; Retail Package #10-Areas ARM Atlanta JV; and
11. FC- 6007000044; Retail Package #11-Areas ARM Atlanta JV.

BE IT FURTHER RESOLVED, that each Concession Retail Agreement will have an initial term of seven years, with a single option to renew for an additional three years, to be exercised at the City's sole discretion.

BE IT FURTHER RESOLVED, that the City Attorney is directed to prepare the Concession Retail Agreements for execution by the Mayor.

BE IT FINALLY RESOLVED, that no Concession Retail Agreement will become binding on the City, nor will the City will incur any liability under it, until it has been executed by the Mayor, attested to by the Municipal Clerk, approved by the City Attorney as to form and delivered to the appropriate concessionaire.

**A RESOLUTION BY
TRANSPORTATION COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE THE FOLLOWING AIRPORT CONCESSION LEASE AGREEMENTS: (1) FC-6007000034; RETAIL PACKAGE #1 WITH AREAS ARM ATLANTA JV; (2) FC-6007000035; RETAIL PACKAGE #2 WITH HMS HOST-SHELLIS-TRANS AIR JV; (3) FC-6007000036; RETAIL PACKAGE #3 WITH PARADIES-ATLANTA, LLC; (4) FC-6007000037; RETAIL PACKAGE #4 WITH HMS HOST-SHELLIS-TRANS AIR JV; (5) FC-6007000038; RETAIL PACKAGE #5 WITH AREAS ARM ATLANTA JV; (6) FC-6007000039; RETAIL PACKAGE #6 WITH PARADIES-ATLANTA, LLC; (7) FC-6007000040; RETAIL PACKAGE #7 WITH AREAS ARM ATLANTA JV; (8) FC-6007000041; RETAIL PACKAGE #8 WITH L'OCCITANE AIRPORT VENTURES, LLC; (9) FC-6007000042; RETAIL PACKAGE #9 WITH AREAS ARM ATLANTA JV; (10) FC-6007000043; RETAIL PACKAGE WITH AREAS ARM ATLANTA JV #10; and (11) FC-6007000044; RETAIL PACKAGE #11 WITH AREAS ARM ATLANTA JV, ON BEHALF OF THE DEPARTMENT OF AVIATION FOR VARIOUS CONCESSION SERVICES AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta (the "City") owns and operates Hartsfield-Jackson Atlanta International Airport; and

WHEREAS, the City solicited proposals for certain retail concessions, on behalf of the Department of Aviation, for qualified concessionaires to provide retail concessions services at the Airport on Courses T, A, B, C, D and in the Atrium; and

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WHEREAS, the proposals were reviewed and evaluated and the Aviation General Manager and the Chief Procurement Officer have recommended that Concession Retail Agreements be awarded as follows:

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2. FC- 6007000035; Retail Package #2-HMS Host-Shellis-Trans Air JV;
3. FC- 6007000036; Retail Package #3-Paradies-Atlanta, LLC;
4. FC- 6007000037; Retail Package #4-HMS Host-Shellis-Trans Air JV;
5. FC- 6007000038; Retail Package #5-Areas ARM Atlanta JV;
6. FC- 6007000039; Retail Package #6-Paradies-Atlanta, LLC;
7. FC- 6007000040; Retail Package #7-Areas ARM Atlanta JV;

8. FC- 6007000041; Retail Package #8-L'Occitane Airport Ventures, LLC;
9. FC- 6007000042; Retail Package #9-Areas ARM Atlanta JV;
10. FC- 6007000043; Retail Package #10-Areas ARM Atlanta JV; and
11. FC- 6007000044; Retail Package #11-Areas ARM Atlanta JV.

WHEREAS, the City has determined that it is desirable and in its best interest to make such recommended awards.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, that the Mayor is authorized to execute the following Concession Retail Agreements:

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2. FC- 6007000035; Retail Package #2-HMS Host-Shellis-Trans Air JV;
3. FC- 6007000036; Retail Package #3-Paradies-Atlanta, LLC;
4. FC- 6007000037; Retail Package #4-HMS Host-Shellis-Trans Air JV;
5. FC- 6007000038; Retail Package #5-Areas ARM Atlanta JV;
6. FC- 6007000039; Retail Package #6-Paradies-Atlanta, LLC;
7. FC- 6007000040; Retail Package #7-Areas ARM Atlanta JV;
8. FC- 6007000041; Retail Package #8-L'Occitane Airport Ventures, LLC;
9. FC- 6007000042; Retail Package #9-Areas ARM Atlanta JV;
10. FC- 6007000043; Retail Package #10-Areas ARM Atlanta JV; and
11. FC- 6007000044; Retail Package #11-Areas ARM Atlanta JV.

BE IT FURTHER RESOLVED, that each Concession Retail Agreement will have an initial term of seven years, with a single option to renew for an additional three years, to be exercised at the City's sole discretion.

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BE IT FINALLY RESOLVED, that no Concession Retail Agreement will become binding on the City, nor will the City will incur any liability under it, until it has been executed by the Mayor, attested to by the Municipal Clerk, approved by the City Attorney as to form and delivered to the appropriate concessionaire.

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview:

Caption:

Council Meeting Date:

Requesting Dept.:

B. To be completed by the department :

1. Please provide a summary of the purpose of this legislation (Justification Statement).

Example: The purpose of this legislation is to anticipate funds from a local assistance grant to purchase child safety seats.

A RESOLUTION AUTHORIZING THE MAYOR OR
HER DESIGNEE TO EXECUTE AN AGREEMENT FOR
ELEVEN (11) AIRPORT CONCESSION LEASE
AGREEMENTS: (1) FC-6007000034 RETAIL
PACKAGE #1 WITH AREAS ARM ATLANTA JV; (2)
FC-6007000035 RETAIL PACKAGE #2 WITH HMS
HOST-SHELLIS-TRANS AIR JV; (3) FC-6007000036
RETAIL PACKAGE #3 WITH PARADIES-ATLANTA,
LLC; (4) FC-6007000037 RETAIL PACKAGE #4 WITH
HMS HOST-SHELLIS-TRANS AIR JV; (5) FC-
6007000038 RETAIL PACKAGE #5 WITH AREAS ARM
ATLANTA JV; (6) FC-6007000039 RETAIL PACKAGE
#6 WITH PARADIES-ATLANTA, LLC; (7) FC-
6007000040 RETAIL PACKAGE #7 WITH AREAS ARM
ATLANTA JV; (8) FC-6007000041 RETAIL PACKAGE
#8; (9) FC-6007000042 RETAIL PACKAGE #9 WITH

AREAS ARM ATLANTA JV; (10) FC-6007000043
RETAIL PACKAGE WITH AREAS ARM ATLANTA JV
#10; and (11) FC-6007000044 RETAIL PACKAGE #11
WITH AREAS ARM ATLANTA JV, AT HARTSFIELD-
JACKSON ATLANTA INTERNATIONAL AIRPORT;
AND FOR OTHER PURPOSES.

2. Please provide background information regarding this legislation.

Example: The task force of homelessness conducted a study regarding homelessness, its impact and consequences on the City. This resolution reflects the Mayor's desire to open a twenty-four hour center that will respond to the needs of the homelessness in Atlanta.

3. If Applicable/Known:

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):** Concession Lease Agreement

(b) **Source Selection:** RFP

(c) **Bids/Proposals Due:** Packages 6-11 were due 11/19/07 and Packages 1-5 were due 12/10/07

(d) **Invitations Issued:** 8/16/07

(e) **Number of Bids:** na

(f) **Proposals Received:** 81

(g) **Bidders/Proponents:** Areas/ARM JV, Airport Management Services, Paradies-Atlanta, JV Delaware North Co, HMS Host Shellis TransAir JV, NewsLink, Faber, ACI, Aveda by Van Michael, Body Shop, Erwin Pearl, First Class Baggage, Flying Leap, Inc. Genesco Partners, Laced Up, NCMB Stores Georgia, Ora Oxygen, Prakash International, Ronak, Inc. Self Center Spa, Sun Creations, Taxco Sterling, Tech Showcase, Tugals, LLC Ultra Diamonds

(h) **Term of Contract:** 7 years with one 3 years renewal

4. Fund Account Center:

5. Source of Funds: *Example: Local Assistance Grant*

6. Fiscal Impact:



CITY OF ATLANTA

SHIRLEY FRANKLIN
MAYOR

DEPARTMENT OF AVIATION
HARTSFIELD - JACKSON ATLANTA INTERNATIONAL AIRPORT
6000 N. TERMINAL PARKWAY
SUITE 4000 - ATRIUM
P.O. BOX 20509
ATLANTA, GEORGIA 30320
TEL (404) 530-6600
FAX (404) 530-6635

BENJAMIN R. DECOSTA
AVIATION GENERAL MANAGER

MEMORANDUM

To: Adam Smith, Commissioner
Purchasing and Real Estate

From: Ben DeCosta *Ben*
Aviation General Manager

Date: February 20, 2008

Subject: Concessions Retail Procurement Award Recommendations: (FC-6007000034 Retail Package #1; FC-6007000035 Retail Package #2; FC-6007000036 Retail Package #3; FC-6007000037 Retail Package #4; FC-6007000038 Retail Package #5; FC-6007000039 Retail Package #6; FC-6007000040 Retail Package #7; FC-6007000041 Retail Package #8; FC-6007000042 Retail Package #9; FC-6007000043 Retail Package #10; and FC-6007000044 Retail Package #11)

The Proposals submitted for the referenced procurements have been evaluated and the Department of Aviation recommends that legislation be submitted to the Council and Mayor for consideration that authorizes the following contract awards:

1. Retail Package #1-Areas ARM Atlanta JV;
2. Retail Package #2-HMS Host-Shellis-Trans Air JV;
3. Retail Package #3-Paradies-Atlanta, LLC;
4. Retail Package #4-HMS Host-Shellis-Trans Air JV;
5. Retail Package #5-Areas ARM Atlanta JV;
6. Retail Package #6-Paradies-Atlanta, LLC;
7. Retail Package #7-Areas ARM Atlanta JV;
8. Retail Package #8-L'Occitane Airport Ventures, LLC;
9. Retail Package #9-Areas ARM Atlanta JV;
10. Retail Package #10-Areas ARM Atlanta JV; and
11. Retail Package #11-Areas ARM Atlanta JV.

The evaluations completed for each Retail Package supporting these award recommendations are attached.

If you have any questions or concerns, you can contact me at my office 404-530-6600.

BRD/mlb



CITY OF ATLANTA
DEPT. OF PROCUREMENT

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CITY OF ATLANTA

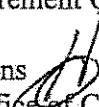
Shirley Franklin
Mayor

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Internet Home Page: www.atlantaga.gov

OFFICE OF CONTRACT COMPLIANCE
Hubert Owens
Director
h Owens@atlantaga.gov

MEMORANDUM

TO: Adam L. Smith Esq.
Chief Procurement Officer

FROM: Hubert Owens 
Director-Office of Contract Compliance

RE: FC-6007000034, Package No.1 Retail Concessions-2007

DATE: February 18, 2008

The Office of Contract Compliance has evaluated seven (7) Bids for Airport Concessions Disadvantage Business Enterprises participation. For your information, the proponent have committed to utilizing DBE's as indicated below:

AREAS/ARM ATLANTA

Airport Retail Management	ACDBE	47.9%
Total Participation		47.9%

AIRPORT MANAGEMENT SERVICES, LLC

CK Franklin, LLC	ACDBE	14.75%
Coffee Klatch Plus, Inc.	ACDBE	7.00%
Airport Electronics, Inc.	ACDBE	14.57%
Total Participation		36.32%

THE PARADIES SHOPS

Peach Group, LLC	ACDBE	18.00%
Stubblefield Ventures, LLC	ACDBE	18.00%
Total Participation		36.00%

HDS RETAIL

Flying Leap, Inc.	ACDBE	3.8%
Corliss Stone-Littles, LLC	ACDBE	3.6%
Taxco Sterling	ACDBE	5.6%
Retail Airport Ventures	ACDBE	6.0%
Top Flight Retail Group, LLC	ACDBE	5.7%
Premier Concession, LLC	ACDBE	6.0%
Newburns Management, LLC	ACDBE	9.1%
Business Travelers Services	ACDBE	2.6%
Total Participation		42.3%

DELAWARE NORTH COMPANIES

Mack II	ACDBE	16.6%
MBC Concessions, Inc.	ACDBE	7.9%
Airport Wireless	ACDBE	11.5%
Ronak, Inc.	ACDBE	.8%
Business Travelers Services	ACDBE	.3%
Total Participation		37.00%

HMS HOST

Shellis Management Services	ACDBE	16.1%
Trans Air Concessions, LLC	ACDBE	2.0%
National Concessions Management	ACDBE	6.1%
Southern Flavors, LLC	ACDBE	1.0%
Airport Wireless	ACDBE	11.7%
Total Participation		36.9%

NEWSLINK

Atlanta Retail Partners	ACDBE	15.5%
Coach Consulting, LLC	ACDBE	15.5%
Corliss Stone-Littles, LLC	ACDBE	3.0%
Taxco Sterling Co.	ACDBE	5.0%
Airport Wireless	ACDBE	8.0%
Total Participation		47.00%

If you have questions, please contact me at (404) 330-6010 or Yvette Hawkins at (404) 330-6898.

cc: File
Carla M. Cail, DOP



CITY OF ATLANTA
DEPT. OF PROCUREMENT

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CITY OF ATLANTA


Shirley Franklin
Mayor

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Internet Home Page: www.atlantaga.gov

OFFICE OF CONTRACT COMPLIANCE
Hubert Owens
Director
howens@atlantaga.gov

MEMORANDUM

TO: Adam L. Smith Esq.
Chief Procurement Officer

FROM: Hubert Owens 
Director-Office of Contract Compliance

RE: FC-6007000035, Package No.2 Retail Concessions-2007

DATE: February 18, 2008

The Office of Contract Compliance has evaluated seven (7) Bids for Airport Concessions Disadvantage Business Enterprises participation. For your information, the proponent have committed to utilizing DBE's as indicated below:

AREAS/ARM ATLANTA

Airport Retail Management	ACDBE	44.9%
L'Occitane Airport Venture, LLC	ACDBE	1.4%
Total Participation		46.3%

AIRPORT MANAGEMENT SERVICES, LLC

CK Franklin, LLC	ACDBE	10.27%
National Concessions Management	ACDBE	4.09%
Airport Electronics, Inc.	ACDBE	14.55%
Corliss Stone-Littles, LLC	ACDBE	3.18%
L'Occitane Airport Venture, LLC	ACDBE	5.89%
Total Participation		37.98%

THE PARADIES SHOPS

Peach Group, LLC	ACDBE	18.00%
Stubblefield Ventures, LLC	ACDBE	18.00%
Total Participation		36.00%

HDS RETAIL

Flying Leap, Inc.	ACDBE	17.9%
Airport Wireless	ACDBE	10.1%
Retail Airport Ventures	ACDBE	13.6%
Newburns Management, LLC	ACDBE	8.6%
Business Travelers Services	ACDBE	1.3%
Total Participation		46.7%

DELAWARE NORTH COMPANIES

Mack II	ACDBE	24.0%
Corliss Stone-Littles, LLC	ACDBE	10.8%
Business Travelers Services	ACDBE	2.4%
Total Participation		37.2%

HMS HOST

Shellis Management Services	ACDBE	11.2%
Trans Air Concessions, LLC	ACDBE	1.5%
National Concessions Management	ACDBE	9.2%
Airport Wireless	ACDBE	12.4%
Southern Flavors, LLC	ACDBE	2.1%
Total Participation		36.4%

NEWSLINK

Atlanta Retail Partners	ACDBE	11.5%
Coach Consulting, LLC	ACDBE	11.5%
Corliss Stone-Littles, LLC	ACDBE	3.0%
First Class Baggage	ACDBE	9.0%
Airport Wireless	ACDBE	8.0%
Total Participation		43.00%

If you have questions, please contact me at (404) 330-6010 or Yvette Hawkins at (404) 330-6898.

cc: File
Carla M. Cail, DOP



CITY OF ATLANTA
DEPT. OF PROCUREMENT

08 FEB 20 PM 2:56

CITY OF ATLANTA


Shirley Franklin
Mayor

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OFFICE OF CONTRACT COMPLIANCE
Hubert Owens
Director
howens@atlantaga.gov

MEMORANDUM

TO: Adam L. Smith Esq.
Chief Procurement Officer

FROM: Hubert Owens 
Director-Office of Contract Compliance

RE: FC-6007000036, Package No.3 Retail Concessions-2007

DATE: February 18, 2008

The Office of Contract Compliance has evaluated eight (8) Bids for Airport Concessions Disadvantage Business Enterprises participation. For your information, the proponent have committed to utilizing DBE's as indicated below:

AREAS/ARM ATLANTA

Airport Retail Management	ACDBE	49.9%
Total Participation		49.9%

AIRPORT MANAGEMENT SERVICES, LLC

CK Franklin, LLC	ACDBE	21.06%
Airport Electronics, Inc	ACDBE	12.39%
First Class Baggage	ACDBE	3.38%
Total Participation		36.8%

THE PARADIES SHOPS

Peach Group, LLC	ACDBE	18.00%
Stubblefield Ventures, LLC	ACDBE	18.00%
Total Participation		36.00%

HDS RETAIL

Corliss Stone-Littles, LLC	ACDBE	1.8%
Taxco Sterling	ACDBE	5.5%
Retail Airport Ventures	ACDBE	17.80%
Newburns Management, LLC	ACDBE	10.7%
Total Participation		39.6%

DELAWARE NORTH COMPANIES

Mack II	ACDBE	31.4%
Ronak, Inc.	ACDBE	4.9%
Total Participation		36.3%

HMS HOST

Shellis Management Services	ACDBE	18.4%
Trans Air Concessions, LLC	ACDBE	1.0%
Airport Wireless	ACDBE	17.6%
Total Participation		37.0%

NEWSLINK

Atlanta Retail Partners	ACDBE	13.0%
Coach Consulting, LLC	ACDBE	13.0%
Airport Wireless	ACDBE	17.0%
Total Participation		43.00%

FABER

First Class Baggage	ACDBE	14.38%
Taxco Sterling Co., Inc	ACDBE	5.1%
Rotts, Inc	ACDBE	2.6%
First Flight Concessions, LLC	ACDBE	20.0%
Total Participation		41.9%

If you have questions, please contact me at (404) 330-6010 or Yvette Hawkins at (404) 330-6898.

cc: File
Carla M. Cail, DOP



CITY OF ATLANTA


Shirley Franklin
Mayor

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OFFICE OF CONTRACT COMPLIANCE
Hubert Owens
Director
h Owens@atlantaga.gov

MEMORANDUM

TO: Adam L. Smith Esq.
Chief Procurement Officer

FROM: Hubert Owens 
Director-Office of Contract Compliance

RE: FC-6007000037, Package No.4 Retail Concessions-2007

DATE: February 18, 2008

The Office of Contract Compliance has evaluated six (6) Bids for Airport Concessions Disadvantage Business Enterprises participation. For your information, the proponent have committed to utilizing DBE's as indicated below:

AREAS/ARM ATLANTA

Airport Retail Management	ACDBE	48.2%
Total Participation		48.2%

AIRPORT MANAGEMENT SERVICES, LLC

CK Franklin, LLC	ACDBE	16.60%
Airport Electronics, Inc	ACDBE	9.14%
National Concessions Management	ACDBE	10.48%
Total Participation		36.22%

THE PARADIES SHOPS

Peach Group, LLC	ACDBE	18.00%
Stubblefield Ventures, LLC	ACDBE	18.00%
Total Participation		36.00%

HMS HOST

Shellis Management Services	ACDBE	26.0%
Trans Air Concessions, LLC	ACDBE	6.2%
National Concessions Management	ACDBE	3.9%
Total Participation		36.1%

NEWSLINK

Atlanta Retail Partners	ACDBE	14.5%
Coach Consulting, LLC	ACDBE	14.5%
Corliss Stone-Littles, LLC	ACDBE	1.5%
First Class Baggage Co.	ACDBE	15.0%
OSI-MB, Inc	ACDBE	8.5%
Total Participation		54.0%

FABER

Taxco Sterling Co., Inc	ACDBE	4.4%
Coffee Klatch Plus	ACDBE	13.3%
L'Occitane, Inc	ACDBE	3.1%
First Class Baggage, LLC	ACDBE	9.7%
Vida Concessions	ACDBE	6.0%
Business Traveler Services, Inc.	ACDBE	2.2%
First Flight Concessions, LLC	ACDBE	20.0%
Total Participation		58.7%

If you have questions, please contact me at (404) 330-6010 or Yvette Hawkins at (404) 330-6898.

cc: File
Carla M. Cail, DOP



CITY OF ATLANTA
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CITY OF ATLANTA


Shirley Franklin
Mayor

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OFFICE OF CONTRACT COMPLIANCE
Hubert Owens
Director
howens@atlantaga.gov

MEMORANDUM

TO: Adam L. Smith Esq.
Chief Procurement Officer

FROM: Hubert Owens 
Director-Office of Contract Compliance

RE: FC-6007000038, Package No.5 Retail Concessions-2007

DATE: February 18, 2008

The Office of Contract Compliance has evaluated eight (8) Bids for Airport Concessions Disadvantage Business Enterprises participation. For your information, the proponent have committed to utilizing DBE's as indicated below:

AREAS/ARM ATLANTA

Airport Retail Management	ACDBE	49.9%
Total Participation		49.9%

AIRPORT MANAGEMENT SERVICES, LLC

CK Franklin, LLC	ACDBE	11.18%
Airport Electronics, Inc	ACDBE	16.73%
Corliss Stone-Littles, LLC	ACDBE	9.13%
Total Participation		36.19%

THE PARADIES SHOPS

Peach Group, LLC	ACDBE	18.00%
Stubblefield Ventures, LLC	ACDBE	18.00%
Total Participation		36.00%

HDS RETAIL

Airport Wireless	ACDBE	15.3%
Taxco Sterling	ACDBE	9.3%
Retail Airport Ventures	ACDBE	3.7%
Business Travelers	ACDBE	1.9%
Newburns Management, LLC	ACDBE	10.5%
Total Participation		40.6%

DELAWARE NORTH COMPANIES

Mack II	ACDBE	17.9%
Flying Leap, Inc	ACDBE	11.1%
National Concessions Management	ACDBE	3.8%
Airport Wireless	ACDBE	3.5%
Total Participation		36.3%

HMS HOST

Shellis Management Services	ACDBE	22.3%
Trans Air Concessions, LLC	ACDBE	2.3%
National Concessions Management	ACDBE	14.3%
Airport Wireless	ACDBE	3.3%
Total Participation		42.2%

NEWSLINK

Atlanta Retail Partners	ACDBE	13.5%
Coach Consulting, LLC	ACDBE	13.5%
First Class Baggage Co.	ACDBE	9.5%
Corliss Stone-Littles, LLC	ACDBE	4.0%
Airport Wireless	ACDBE	12.5%
Total Participation		53.00%

FABER

Flying Leap, Inc	ACDBE	8.5%
First Class Baggage Co	ACDBE	16.9%
Rotts, Inc	ACDBE	2.6%
First Flight Concessions, LLC	ACDBE	20.0%
Total Participation		48.0%

If you have questions, please contact me at (404) 330-6010 or Yvette Hawkins at (404) 330-6898.

cc: File
Carla M. Cail, DOP



CITY OF ATLANTA
DEPT. OF PROCUREMENT
07 DEC 21 PM 12:22

CITY OF ATLANTA

SUITE 1700
55 TRINITY AVENUE, SW
ATLANTA, GA 30303

(404) 330-6010 Fax: (404) 658-7359
Internet Home Page: www.atlantaga.gov

Shirley Franklin
Mayor

OFFICE OF CONTRACT COMPLIANCE

Hubert Owens
Director
h Owens@atlantaga.gov

TO: Adam L. Smith, Chief Procurement Officer
Department of Procurement

FROM: Hubert Owens, Director
Mayor's Office of Contract Compliance

RE: Retail Concessions: FC-600700 0039, Retail Package No. 6,
FC-600700 0040, Retail Package No. 7
FC-600700 0041, Retail Package No. 8
FC-600700 0042, Retail Package No. 9
FC-600700 0043, Retail Package No. 10
FC-600700 0044, Retail Package No. 11

DATE: December 21, 2007.

For the above referenced retail packages, the Airport Concession Disadvantage Business Enterprise (ACDBE) program goals were not included in the solicitation document. In light of this, all proponents continue to be eligible for consideration of award.

If there are questions, please contact me at (404) 330-6010, or Yvette H. Hawkins at (404) 330-6898.

cc: File
Carla Cail, DOP

PROPOSAL RESULTS

CARLA M. CAIL
Contracting Officer

RETAIL CONCESSIONS 2007

DATE: December 10, 2007

PACKAGE NO. 1

PROPOSER'S NAME	Eligible Bidder Status
Areas Arm Atlanta	
Airport Management Services, LLC d/b/a Hudson Group	
The Paradises Shops	
HDS Retail	
Delaware North Companies	
HMS Host (HSTA JV)	
News Link	

PAGE 1 of 1

PROPOSAL RESULTS

CARLA M. CAIL
Contracting Officer

RETAIL CONCESSIONS 2007

DATE: December 10, 2007

PACKAGE NO. 2

[illegible]

PROPOSAL RESULTS

CARLA M. CAIL
Contracting Officer

RETAIL CONCESSIONS 2007

DATE: December 10, 2007

PACKAGE NO. 3

[illegible]

CARLA M. CAIL
Contracting Officer

PACKAGE NO. 4

[illegible]

CARLA M. CAIL
Contracting Officer

RETAIL CONCESSIONS 2007

[illegible]

CARLA M. CAIL
Contracting Officer

PACKAGE NO. 6

[illegible]

PROPOSAL RESULTS

CARLA M. CAIL
Contracting Officer

RETAIL CONCESSIONS 2007

DATE: NOVEMBER 26, 2007

PACKAGE NO. 7

[illegible]

PROPOSAL RESULTS

RETAIL CONCESSIONS 2007

PACKAGE NO. 8

PROPOSER'S NAME	PROPOSER'S ADDRESS	PROPOSER'S PHONE NUMBER	PROPOSER'S E-MAIL ADDRESS	PROPOSER'S FAX NUMBER	PROPOSER'S WEBSITE	PROPOSER'S BUSINESS TYPE	PROPOSER'S BIDDER STATUS
First Class Baggage Co.							
Erwin Pearl							
Self Center Spa							
Taxco Sterling Co. Inc.							
The Body Shop							
Genesco Partners JV							
Ora Oxygen							
NCMB Stores Georgia							
Tech Showcase							
Tugals, LLC							
Sun Creations/ Del Sol Atlanta							
L'Occitane Airport Ventures, LLC							

CARLA M. CAIL
Contracting Officer

RETAIL CONCESSIONS 2007

[illegible]

PROPOSAL RESULTS

CARLA M. CAIL
Contracting Officer

RETAIL CONCESSIONS 2007

DATE: NOVEMBER 26, 2007

PACKAGE NO. 10

[illegible]

CARLA M. CAIL
Contracting Officer

PACKAGE NO. 11

DATE: NOVEMBER 26, 2007

[illegible]

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Transportation

Chief of Staff Deadline: 2/27/08

Anticipated Committee Meeting Date(s): 3/12/08

Anticipated Full Council Date: 3/17/08

Commissioner Signature: 

Chief Procurement Officer Signature: 

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE THE FOLLOWING AIRPORT CONCESSION LEASE AGREEMENTS: (1) FC-6007000034; RETAIL PACKAGE #1 WITH AREAS ARM ATLANTA JV; (2) FC-6007000035; RETAIL PACKAGE #2 WITH HMS HOST-SHELLIS-TRANS AIR JV; (3) FC-6007000036; RETAIL PACKAGE #3 WITH PARADIES-ATLANTA, LLC; (4) FC-6007000037; RETAIL PACKAGE #4 WITH HMS HOST-SHELLIS-TRANS AIR JV; (5) FC-6007000038; RETAIL PACKAGE #5 WITH AREAS ARM ATLANTA JV; (6) FC-6007000039; RETAIL PACKAGE #6 WITH PARADIES-ATLANTA, LLC; (7) FC-6007000040; RETAIL PACKAGE #7 WITH AREAS ARM ATLANTA JV; (8) FC-6007000041; RETAIL PACKAGE #8 WITH L'OCCITANE AIRPORT VENTURES, LLC; (9) FC-6007000042; RETAIL PACKAGE #9 WITH AREAS ARM ATLANTA JV; (10) FC-6007000043; RETAIL PACKAGE WITH AREAS ARM ATLANTA JV #10; and (11) FC-6007000044; RETAIL PACKAGE #11 WITH AREAS ARM ATLANTA JV, ON BEHALF OF THE DEPARTMENT OF AVIATION FOR VARIOUS CONCESSION SERVICES AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any)

Mayor's Staff Only

Received by CPO: _____ (date) Received by LC from CPO: _____ (date)

Received by Mayor's Office: 2/27/08  Reviewed by:  (date)

Submitted to Council: _____ (date)